



PATRICIE KUBESOVA – Senior IS-Oil Consultant

EXECUTIVE SUMMARY

Mrs. Kubesova is a Lead Consultant in the Global SAP Practice. She is a SAP specialist with large Oil industry experience and more than 10 years as SAP consultant. Her responsibilities include Solution definition and Implementation to meet today's business challenges.

She has worked in a range of business areas including Interfaces, Sales Order Processing, Inventory Management, Invoicing, Payment Card Handling and mainly SSR (Service Station Retailing).

At the present, she is involved in different projects in the IS-Oil and Service Station Retailing/Convenience Retailing areas.

Through this she has gained the in-depth experience in overall business knowledge to bring forth the skills necessary for identifying problems and applying correct solutions.

KEY SKILLS

- Business Analyst
- Project Management
- SAP Oil & Gas/Service Station Retailing
- SAP Oil & Gas/ QuantityWare

INDUSTRY EXPERIENCE

- Oil & Gas (11 years industry and consulting experience)
 - Service Station Convenience Retailing (11 years industry and consulting experience)
- Telecommunication (2 years in industry, 1 year in consulting experience)
- Consumer Products (1 year consulting experience)

EDUCATION

MBA	DePaul University/Kellstadt Graduate School of Business
Business Administration	New York University/Empire State College

TRAINING

QuantityWare	QuantityWare Certification
SAP Courses	IS-Oil – Specific Oil functionality solution
	SD – Sales and Distribution
	ABAP – ABAP basics

LANGUAGES

Czech	Native
Spanish	Native
English	High
German	Basic



PATRICIE KUBESOVA – Senior IS-Oil Consultant

ENGAGEMENT HISTORY

Responsibilities/Skills	Project Tasks
11.2015 – 05.2016 Lead Consultant Industry Solution Oil & Gas, QuantityWare, MM	<u>Ecopetrol (Colombia) – QW Implementation</u> Mrs. Kubesova was responsible for: <ul style="list-style-type: none">- Analysis of customer's requirements for quantity conversion- Implementation of quantity conversion using QuantityWare- Documentation of QW functionality and implemented test scenarios against customer's results
11.2014 - present Lead consultant Industry Solution Oil & Gas, SSCR	<u>BP (Global) – GSD Project: SSR Implementation and Roll-out</u> Mrs. Kubesova is SSR lead consultant for: <ul style="list-style-type: none">- Fuel process template design and roll-out into several European countries, Mexico and Australia- Design, development, deployment, testing and bug-fixing of template solution for fuel processes and business location master data management- Functional and technical specification of SSR processes for fuels related processes as well as for payment card processes- Analysis and delivery of solutions to specific business requirements for roll-out projects- Training documentation and key user training
01.2014 – 12.2014 Team Lead Industry Solution Oil & Gas, SSCR, SD, MM, LOG, FI	<u>Slovnaft (Slovakia) – SSI Project: SSR Implementation</u> Mrs. Kubesova was SSR lead consultant and SSR team lead and was responsible for: <ul style="list-style-type: none">- Presentation of SSR Standard Solutions to Retail business/Filling Station Accounting department- Analysis of company's current business processes and gap identification- Business Blueprinting for processes in the Service Station Retailing area as well as Logistics processes related to Retail area- Design, development, testing and implementation of accepted solution for SSR including interfacing, fuels processes (material movements and inventory), payment card processes (fleet and bank cards), invoicing and settlement (including self-billing), SSR pricing, clearing house, reconciliation and loyalty card processes.- Design and testing for Logistics including quantity conversion and delivery confirmation- Training documentation and key-user training



PATRICIE KUBESOVA – Senior IS-Oil Consultant

ENGAGEMENT HISTORY	
Responsibilities/Skills	Project Tasks
05.2013 - present Senior Consultant Industry Solution Oil & Gas, SD, MM, SSCR	<u>Tamoil Italia (Italy) – SSR Implementation</u> Mrs. Kubesova was SSR lead consultant and was responsible for: <ul style="list-style-type: none">- Presentation of SSR Standard Solutioning to IT for company owned/company operated operation mode- Coordinate and introduce change management to business due to standard SSR solution implementation- Business Blueprinting for processes in the Service Station Retailing area including Functional and technical documentation- Design, implementation and testing of SSR accepted solution for service stations including interfaces, fuels processes (material movements), payment card processes, invoicing and settlement, clearing house and reconciliation processes (including detailed and aggregated sources of data)- Technical training of IT department
05.2013 – 12.2013 Senior Consultant Industry Solution Oil & Gas, QuantityWare, MM	<u>Saras Energia (Spain) – QW Implementation</u> Mrs. Kubesova was responsible for: <ul style="list-style-type: none">- IS-Oil quantity conversion using QuantityWare software- Documentation of QW functionality implemented
09.2011 – 06.2013 Team Lead Industry Solution Oil & Gas, SSCR, SD, MM, FI	<u>Reliance Industries (India) – STAR Project implementation</u> Mrs. Kubesova was SSR lead consultant and SSR team lead and was responsible for: <ul style="list-style-type: none">- Presentation of industry trends to business and IT- Presentation of Best Practices (regarding strategy, organization, process, operation, IT, infrastructure) to business and IT- Analysis of company's current business processes and gap identification- Business Blueprinting for processes in the Service Station Retailing area- Implementation of standard SSR processes including solutions for specific business requirements, like convenience retail, management of inventory and fuels processes- Testing of delivered solutions including IT resources training
08.2008 – 09.2011 Senior Consultant Industry Solution Oil & Gas, SSCR, SD, MM, FI, CO	<u>Petrom (Romania)/OMV AG (Austria) – General Consulting support</u> Mrs. Kubesova was responsible for: <ul style="list-style-type: none">- On-going business support for SSR/SD (retail) areas- Analysis and delivery of solutions to issues identified by business- Documentation, estimation and presentation of Change Requests required by business in SSR area- Design, development/implementation and testing of accepted Change Requests



PATRICIE KUBESOVA – Senior IS-Oil Consultant

ENGAGEMENT HISTORY	
Responsibilities/Skills	Project Tasks
01.2009 – 08.2009 Senior Consultant Industry Solution Oil & Gas, SD, SSCR	<u>Petrom (Romania)/OMV AG (Austria) – IRIS EAST Project: Retail Oil processes</u> Mrs. Kubesova collaborated in: <ul style="list-style-type: none">- Gap analysis workshops and gap estimations for SSR/SD (retail) areas- Analysis and delivery of solutions to issues identified by business- Enhancements of functional and technical design specification for SSR/SD (retail) areas
01.2009 – 10.2010 Senior Consultant Industry Solution Oil & Gas, SSCR, SD	<u>ExxonMobil (Belgium) – Card Settlement Project</u> Mrs. Kubesova was responsible for: <ul style="list-style-type: none">- Functional and technical specification of SSR processes for payment card handling including interfaces, invoicing and clearing house- System architecture redesign according to SAP SSR, IT and standardization requirements- Analysis and delivery of solutions to specific business requirements- Specific Gap analysis for 11 European countries- High level design and Business Blueprinting for all identified processes including detailed functional and technical specifications- Internal SSR/SD training to IT support as well as business- Realization of the required enhancements- Unit testing of all payment card handling processes
10.2008 – 02.2009 Senior Consultant Industry Solution Oil & Gas, SSCR, SD, MM, FI	<u>OMV AG (Austria) – Loyalty Card management</u> Mrs. Kubesova was responsible for the Loyalty card project to implement new processes for card management within SSR area: <ul style="list-style-type: none">- Analysis, estimation, specifications and design documentation- Development, testing and implementation
10.2007 – 08.2008 Consultant Industry Solution Oil & Gas, SD, CRM	<u>Shell (Global) – GSAP implementation</u> Mrs. Kubesova was a member of local functional team and was responsible for: <ul style="list-style-type: none">- Implementation rollout for Germany, Austria and Switzerland- Functional conversion of Retail data, Master data, Pricing, Business locations- Adapt functionality requirements for Retail processes, Payment card processes and Retail pricing- Adapt functionality requirements for SAP CRM



PATRICIE KUBESOVA – Senior IS-Oil Consultant

ENGAGEMENT HISTORY	
Responsibilities/Skills	Project Tasks
07.2007 – 11.2007 Consultant Industry Solution Oil & Gas, SD, SSCR	<u>AGIP España (Spain) – Proyecto SAP Agip: Design phase</u> Mrs. Kubesova was responsible for: <ul style="list-style-type: none">- Functional and technical analysis of the current company processes in the Retail area- Realization of the required legacy system and SAP design documentation- Analysis and delivery of solutions for fuel processes, payment card and Convenience Retail processes- Analysis impacts for European roll-out
11.2006 – 09.2007 Consultant Industry Solution Oil & Gas, SD, SSCR	<u>OMV AG (Austria) – IRIS IV Project: Retail Oil processes</u> Mrs. Kubesova was responsible for: <ul style="list-style-type: none">- Functional and technical specification of the Retail SD processes- Realization of the required enhancements for the SD processes- Gap analysis for 7 European countries
04.2006 – 05.2007 Consultant Industry Solution Oil & Gas, SD, SSCR	<u>OMV AG (Austria) – IRIS III Project: Retail Oil processes</u> Mrs. Kubesova was responsible for: <ul style="list-style-type: none">- Functional and technical specification of the Retail SD and SSR processes- Realization of the required enhancements for the Retail SD and SSR processes including invoicing and settlement, interfaces and reporting- Test phase (regression, internal, integration, user acceptance and E2E tests)- Training documentation- Go-live support
01.2007 – 09.2007 Consultant SQL, Quality Assurance	<u>International Atomic Energy Agency (Austria) – ISIS Project: Quality Assurance Role</u> Mrs Kubesova was responsible for the quality assurance of the submitted documentation to the Agency in terms of system landscape and SQL database implementation.
04.2006 – 07.2006 Consultant SAP SD, MM	<u>Pilsner Urquell (Czech Republic) – Apollo project: Post go-live support</u> Mrs. Kubesova was responsible for Go-live support.
09.2004 – 03.2006 Business Analyst SAP SD, MM, FI, CO	<u>Czech On Line (Czech Republic) – General in-house support</u> Mrs. Kubesova was responsible of: <ul style="list-style-type: none">- Internal support of implemented changes of the defined design- Project coordination and management- Training documentation and key-user training



PATRICIE KUBESOVA – Senior IS-Oil Consultant

ENGAGEMENT HISTORY	
Responsibilities/Skills	Project Tasks
06.2004 – 09.2004 Business Analyst SAP FI	<u>Accenture (Czech Republic) – Documentation of current accounting procedures</u> Mrs. Kubesova was responsible for: <ul style="list-style-type: none">- Documentation of current SAP accounting procedures- End user training
